

ANNUAL 2018 REPORT



VNA & HOSPICE
of the Southwest Region
Serving Bennington and Rutland Counties

LETTER TO THE COMMUNITY

In 1972, Dan Gilman was 15 years old and full of plans for his summer. A dive into a swimming pool changed his life forever. Dan broke his neck and became wheelchair bound. His family cared for him for many years, but after his mother's death in 1994, Dan became part of the VNA & Hospice of the Southwest Region family. "For me, living at home is comforting and enables me to do what I want."

For 25 years, we have been at Dan's side. Providing him the care he needs to remain independent at home. In fact, every year we touch thousands of lives and have grown into one of the largest non-profit provider of home care and hospice care in Vermont. We offer a wide array of programs for vulnerable, at-risk populations including children, individuals with disabilities, and seniors.

Since 1946 the VNA & Hospice of the Southwest Region has built relationships, forged friendships, and established working partnerships that help us nurture, protect, and sustain the patients and families who rely on us in times of need. When we are called upon, we bring our award-winning clinical expertise and compassionate care right to wherever our patient's call home.

Side-by-side as a team we serve those who, through illness or unexpected circumstances are most vulnerable.

Our population is aging, a shift that year-by-year is increasing the demand—and the cost for care across the United States. At the same time, economic pressures are increasing to deliver health care at a lower cost. This is where VNA & Hospice of the Southwest Region and home health agencies across the country shine. We are seizing opportunities to position ourselves as a leader and innovator.

We continue to find innovative solutions to meet ever-increasing demand for our services, from prenatal guidance to end-of-life care, and from care at home to outpatient therapy. But even as we've expanded our reach, our focus always remains on the unique needs and special difficulties of each individual we serve.

But, we can't do it alone.

We are grateful for our friends, donors, volunteers, board of directors, leadership and staff who join us in our mission. Side by side, with you, we will continue to ensure that our community receives the clinically excellent, compassionate, patient-centered care— today and for generations.

Thank you,



Ron Cioffi, RN
Executive Director



Carrie Allen,
Board President



2018 STATISTICS

INDIVIDUALS SERVED

3,791

2,477
Home Health
for Adults

340
Hospice

93
Palliative Care

433
Long Term
Care program

198
Care Plus
Private Duty
program

104
Kids on the Move -
Pediatric Rehab
program

142
Maternal Child Health

4
Pedi Hi-Tech

HOME VISITS BY DISCIPLINE

142,254

41,234
Home Care Aide

17,218
Homemaker

41,876
Skilled Nursing

12,567
Other (MSW, Nutri, Spirit,
Interpreter/CIS)

29,359
Rehabilitation Therapies

25,363

HOSPICE DAYS
OF CARE



1,324,949

MILES DRIVEN BY
VNA CAREGIVERS



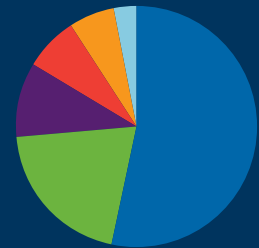
*The true
meaning of
life is to plant
trees, under
whose shade
you do not
expect to sit.*

- NELSON
HENDERSON

REVENUE (all programs)

\$23,167,502

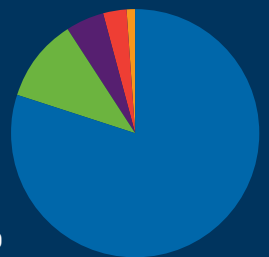
Private Pay	3%	\$766,672
Community Support	6%	\$1,420,000
Grants and Contracts	7%	\$1,663,495
Insurance	10%	\$2,396,389
Medicaid	20%	\$4,569,376
Medicare	53%	\$12,351,564



EXPENSES

\$22,300,491

Depreciation, Interest & Insurance	1%	\$257,287
Transportation	3%	\$659,534
Program Supplies	5%	\$1,056,810
Other	11%	\$2,359,460
Personnel and related	81%	\$17,967,400



ANNUAL FUND

Leadership Circle

\$10,000 +

Bella Notte
Reverend & Mrs. Frederick M. Buechner
Dancing with the Rutland Stars
Estate of Gertrude Dunn Davis
Robert J. Greene Irrevocable Trust
Mrs. Francis Hatch
Joan Hay & Lewis N. Madeira Trust
Naylor & Breen Golf Open

Platinum

\$5,000 - \$9,999

Bennington Golf Open
Ms. Mary Jane Foley Brisbane &
Mr. Eugene Brisbane
Ms. Sara DeLance
Estate of Phyllis Binkley
Dr. & Mrs. Rob MacPherson
Naylor & Breen Builders, Inc.
Mr. & Mrs. Robert Naylor
People's United Bank
Rutland Regional Medical Center
Edward R. Tinker Charitable Trust

Founders

\$1,000 - \$4,999

A. Tedesco Masonry
Mrs. Dorothy M. Ashton
Bar Harbor Bank & Trust
Berkshire Bank Foundation
Bienvenue & Ackel
Bill Lohsen Plumbing & Heating Inc.
BROC
Bruce Carp
Carris Reels, Inc.
Casella Waste Systems, Inc.
Central Vermont Communications
Central Vermont Eye Care
Austin & Gillian Chinn
Mr. Ronald J. Cioffi
Mr. & Mrs. Edward Clark
Come Alive Outside, Inc.
Community Health
Jane & Steve Costello

Mr. & Mrs. Michael Curran
Mr. Michael Desanto
Diamonds and More
Mr. Dante DiBattista
Mr. James Dignon
Eastern Star Grand Chapter of Vermont
Mr. & Mrs. Ken Ell
Engineering Services of Vermont, LLC
Representative & Mrs. Peter Fagan
Sheila Foster Trust
Foundation for the Preservation &
Protection of Green Mountain Boys
History
Fuller Family Foundation
Fyles Brothers
G. Stone Motors, Inc.
Mr. & Mrs. Edward Gartner
Mr. & Mrs. David Giancola
Gilmore Home Center
Green Mountain Drywall Co., Inc.
Green Mountain Power
Heritage Family Federal Credit Union
IPJ Real Estate
JP Carrara & Sons, Inc.
Jack & Betsey Jesser
Bryan & Cathy Johnson
Ms. Suzanne Kennedy
Ms. Nicole Kesselring
Killington Pico Rotary Golf
Sara & Adam King
LaValley Building Supply
Mr. & Mrs. Russ Marsan
McClallen & Associates, P.C.
Glenn & Betsy Morgan
NBF Architects P.C.
O'Brien Shortle Reynolds & Sabotka, PC
Paquette, Inc.
Pratico's Landscaping & Fencing Company
Querrey Industrial Services, Inc.
r.k. Miles, Inc.
Ms. Jennifer Richardson
Joel & Bernadette Robin
Ryan Smith & Carbine, Ltd.
Mr. Harry Snyder
Southwestern Vermont Medical Center
Stevens Wilcox Potvin Cassidy &
Jakubowski
Stewart's Shops
Mr. Stephan Suker
Mr. & Mrs. Richard B. Swartz
Table 24 Inc.

WE GRATEFULLY ACKNOWLEDGE THE GENEROUS DONATIONS

that help us provide charitable care services to our community. These gifts provide hope and healing to the homebound ill and disabled and help support specific capital needs and special projects. As a not-for-profit agency, we are honored to merit your support. A separate report for the Life's Journey campaign will be printed at the close of the campaign.

The Pharmacy, Inc.
The Richards Group
Mrs. Gaynel S. Thimm
Vermont Sports Medicine Center 5K
Vermont Transco LLC
Mr. & Mrs. Jeffrey Wallin
Ms. Constance F. West
Wilcox Pharmacy
Windows & Doors By Brownell
Ms. Sandra Young

Benefactors

\$500 - \$999

Anonymous
Abacus Automation, Inc.
Chris & Bill Bannerman
BerryDunn
Michael & Diana Bickford
Bissette Construction LLC
Dr. Ernest & Kathleen Bove
Carbone Auto Group
Carpet Warehouse
Ms. Jane Childs
CoCard Anderson
Mr. Dave Correll
Peter Davis
DeWolfe Engineering Associates, Inc.
Mr. Paul Diekel
Mr. & Mrs. Julian Dixon
E.P. Mahar & Son, Inc.
Enman Kesselring Consulting Engineers
Facey Goss & McPhee P.C.

Gus' Tobacco Shop Inc.
 Hannaford Supermarket
 Hayden Plumbing & Heating, Inc.
 Ms. Phyllis Herrick
 Hickok & Boardman Insurance Group
 Innovative Business Technologies, Inc
 Jerome Construction, Inc.
 Ms. Johanna Keefe & Mr. Steve Fuller
 Mr. & Mrs. Randle Beebe Kinne
 Kinney Pike Insurance, Inc.
 Joe & Peg Kraus
 Mahar Funeral Home
 Mr. Gregory Markowski
 Merrill Mechanical, Inc.
 Mr. & Mrs. Terence Moran
 Mr. & Mrs. Terence J. Moran
 Ms. Elizabeth Morton
 Mr. & Mrs. Kevin Mullin
 Mr. & Mrs. Thomas S. O'Brien
 Marjorie W. Owens
 Rifenburg Construction, Inc.
 Mr. Jack Sheehan
 Thomas Mechanical Inc.
 Travelers
 Mr. Terrence Tuffy
 Tuttle Law Print, Inc.
 Union Church of Proctor
 Valente & Seward CPAs, PLLC
 Theo Waite & Family
 Dr. & Mrs. H. J. Wallace Jr.
 Stanley Zavistaski

Patrons \$250 - \$499

Anonymous
 ABC Supply Co., Inc.
 Ms. Carrie Allen & Mr. Andy Nardell
 Mr. Charles Chip Ams III
 Mr. & Mrs. Thomas Anderson
 Mrs. Anne M. August
 BAF, INC.
 Ms. Wendy S. Beatty
 Jack & Alice Blount
 Mr. & Mrs. Charles A. Brewster
 Mark & Joan Brown
 Mr. & Mrs. Andrew Burden
 Mr. Daniel R. Cantley
 Carroll Concrete
 John & Susan Casella
 Construx, Inc.
 Co-operative Insurance Companies

Nancy & Thomas DePoy
 Mr. & Mrs. James DeSacia
 Margaret Donovan & John Conte
 First Light Technologies, Inc.
 Mr. & Mrs. Claudio Fort
 Mr. & Mrs. David J. Fox
 Ms. Nancy Frost
 GE Foundation
 Mr. & Mrs. A.W. Gilbert
 Green Mountain Garage/NAPA Auto
 HD Supply - AH Harris
 Mrs. Marsha Hance
 Bill & Debbie Hang
 Mr. & Mrs. Richard H. Hittle
 Mr. Scott Holbrook
 Robert & CoraMay Howe
 Mr. Michael Howland
 James C. Jerome
 Mr. & Mrs. Dan Keith
 Mr. & Mrs. Robert J Kelly
 A. Jay Kenlan, Esq., PLLC
 Kennedy Excavation
 Dr. & Mrs. Michael J. Kenosh
 Mr. William Ketterer
 Mr. David M. Lambert
 Ms. Susan LaPorte & Mr. John Malcolm
 Ms. Kelley McCarthy
 Mitchell Tees & Signs, Inc.
 Mr. & Mrs. Kenneth Moulton
 Marion C. Mueller
 Network For Good
 Ms. Naneen Neubohn
 New England Woodcraft, Inc.
 Dr. & Mrs. William A. O'Rourke
 Ellen & Ned Oelsner
 Mr. & Mrs. Adam C. Osha
 Tony Pacyna
 Mr. Paul Parker
 Paypal Charitable Giving Fund
 R.A.V.E.
 Mr. & Mrs. Lloyd Schneider
 Mr. Dick Sears
 Mrs. Patricia Selbert
 Andrew & Jennifer Shaw
 Mr. & Mrs. Fred S. Shehadi, Jr.
 Mr. & Mrs. Thomas Shortle
 Nonnie & Jeremiah Tarr
 The First Congregational Church
 VELCO
 Mr. & Mrs. Francis Waite
 West Yost Associates
 Zutell's Autobody Repair

Donors \$100 - \$249

Anonymous (5)
 Natalie Aborn
 Mr. Paul Adam
 Mr. John M. Ahearn
 Ms. Elizabeth Albertson &
 Mr. Robert W. Vassar
 Ms. Eileen Anderson
 Anytime Fitness
 Mr. & Mrs. Craig Arsenault
 Joyce Austin
 Theresa & John Ballou
 Ms. Michele Bardwell
 Barbara B. Barrett
 Judith M. Barrows
 Colleen Bartlett
 Mr. & Mrs. James Beaty
 Mr. Jamie S. Belchak
 Bennington Elks Lodge #567
 Bennington Express Lube & Car Wash
 Liz & Dave Berard
 Mr. & Mrs. Douglas Blagdon
 Ms. Rosemarie A. Blake
 Ms. Cheryl A. Bosworth
 Karen Bowles
 Jane & Bill Bridges
 Ken & Barb Brown
 Ms. Sharon Brown
 Ms. Marianne Buswell
 John Campbell
 Mr. & Mrs. Bill Canfield
 Ms. Susan M. Caudill
 Sue Cause
 Mr. Thomas Cecot
 Drs. Jean & Gene Ceglowski
 Ms. Marleen A. Cenate
 Lila B. Cestone
 Henry Chandler
 Heilene Chapin
 Mr. & Mrs. George Ciavola
 Mrs. Lise Cioffi
 Mrs. Ann Clark
 Ms. Denise Clark
 Brent B. Coffield, DDS
 Community Bank
 Ms. Carol Cone
 Mr. Clifford S. Cooper
 Brian & Patricia Costello
 Ms. Kathryn Cunningham
 Mrs. Theresa Czachor
 Dayco, Inc.

ANNUAL FUND

Shirley & David Dayton
Helen D. Deeley
Mr. & Mrs. David DeFelice
Norma Delfosse
Ms. Sara K. DeVries
Susan Dorgeloh
Dan & Betty Doty
Mrs. Genora C. Douglas
Ruth Drachman
Mr. Christopher Dussault
Mr. Philip Dwyer
Mr. & Mrs. Aaron Eaton
Ms. Danielle Epstein & Ms. Dina Shapiro
FMS #2
Ms. Lynne H. Farrell
Ms. Constance A. Fennessey
Mr. & Mrs. Paul Ferenc
Mrs. Regina Finney
First Congregational Church of Wallingford
Mr. John Flagg
Mrs. Peg Flory
Mr. & Mrs. Mark Foley, Sr.
Jean M. Foy
Mrs. Virginia Freeman
Mr. & Mrs. Edward W. Freher
Mr. & Mrs. A. Corwin Frost
G.E. Employees Community Concern Fund
Mr. Charles J. Gaiotti
Mr. Richard D. Gallo
Mr. & Mrs. Gautam Gaur
Mr. Gary P. Gibbs
Mr. Richard H. Gile
Betsy Glynn
Ms. Cheyenne Goodman
Mr. & Mrs. Michael Gordon
William & Linda Granger
Granville Family Health Center
Mary Greenwood
Mr. Erich Gutbier
H.N. Williams Store
Ronald Harmsen
Ms. Carol Harrington
Therese T. Harrington
Mr. & Mrs. Brad Hart
David Heaton & Judith Fisch
Dr. R. M. Heaton
Ms. Ann-Louise Hittle
Mr. & Mrs. Lew Hoffman
Paul C. Holmes
George & Cheryl Hooker
Paul Horton
Ms. Caprice B. Hover
Hubbardton Forge Corporation

Kelly & Webber Hudson
Mr. & Mrs. John C. Hughes
Lloyd & Jeanene Hughes
Mr. & Mrs. Sherman R. Hunter
Mr. & Mrs. John James
Ms. Elaine K. Johnson
Mr. Hugh Johnson
Ryan Johnson
Bonnie & Randy Kelly
Patricia Ketcham
Mrs. Susan Kirk
Mr. & Mrs. Kevin Klamm
Ms. Carol Kostelnik & Mr. Dale O. Gray
Mr. & Mrs. Richard A. LaPorte
Mrs. Elaine A. Latzky
Kate Lawrence
Jim & Pat Lee
Mr. & Mrs. Eldredge Leeming
Alan & Terry Lindsey
Mr. Robert A. Lloyd
Kathy & Ray Lopes
Mr. & Mrs. Peter B. Lotto
Ms. Mary S. Lynch
Mike & Heidi Lynn
Mr. & Mrs. Bill Lyons
Ms. Dolores K. Mahlmann
Mr. & Mrs. John Mahoney
John Malcolm & Sue LaPorte
Mr. James Marro, Jr.
Sloan & Margie McBurney
Robert & Nancy McCafferty
Mrs. Barbara McDonald
Ms. Jody McIntosh
Mr. & Mrs. Robert S. Menson
Merck Partnership for Giving
Mr. Joseph Miele
Ms. Gail F. Moore
Mr. & Mrs. Scott Moore
Mary E. Moran
Mr. & Mrs. Kenneth J. Moriarty
Attorney Jason P. Morrissey
Mother Myrick's Confectionery
Eric & Jane Nathan
Mrs. Shirlee Nickless
Robert & Nancy Noble
Northshire Bookstore
Mr. & Mrs. Michael Nyalko
Okemo Mountain Resort
Thomas O'Neil
Ms. Stacey Oxley
Paraco Gas
Ms. Melissa A. Paradee
The Family of Richard & Susan Paul

Jennifer & William V. N. Philip
Michael A. Poalino, CPA, PC
Poultney United Fund
Anne D. Proctor
James & Ann Rademacher
Mr. & Mrs. James Reddy
Mr. Paul Reiber
Ms. Jean E. Remsen
Dr. & Mrs. Rhode
Mr. & Mrs. Stan Ritchey
Kenneth C. Roberts, Jr.
Ms. Wendy Roberts
Mr. Ernest F. Ruppe
Dr. James A. Russell &
Mrs. Nancy Howe Russell
Russell Optics
Rutland Pharmacy
Rutland Veterinary Clinic & Surgical Center
Sandgate United Methodist Church
Mr. Thomas Santa Barbara
Mr. Philip Sarcione
Mr. & Mrs. Edward V. Schwiebert
Mr. Carl Seils
Mr. & Mrs. Simon Shagoury
Ms. Allison Shea
Shea Family Funeral Homes
Ms. Jean Short
Shrewsbury Community Church
Ms. Jane E. Sobel
Bob & Jo-Ann Somers
South Central VT Board of Realtors
Ms. Christine Spinelli
Mr. Bart Stanley & Family
Mr. Robert Steuer
Summit Properties
Philip & Sarah Sutherland
The Bank of Bennington
Think Make Build
Ms. Wenke B. Thoman
Mr. & Mrs. Jay Thomas
Dr. Archie Budnikas & Kathy Thompson
Edmund Tomey
Mrs. Caitlin Traver
Frank & Jody Trombetta
Trustco Bank
Tyler Electric-Security, Inc.
Mr. & Mrs. Peter A. Waite
Vivian B. Waite
Martha J. Welch
Dr. & Mrs. D. Billings Wheeler
Mr. & Mrs. Brad White
Dick & Phyllis White
Nancy E. White

Donald D. & Donna R. Williams
 Mr. & Mrs. Ward Wilson
 Mr. John Wing
 Workplace Safety Solutions, Inc.
 Ms. Elizabeth Zimmerman

Friends \$50 - \$99

Anonymous (11)
 Mr. & Mrs. John B. Adam
 Ellen & John Affel
 Ms. Linda Andrade
 Ms. Laura R. Aquistapace
 Dr. & Mrs. Roger D. Baker
 Mr. & Mrs. Raymond J. Barbush
 Mrs. Frances Bargmann
 Barr Sternberg Moss Silver & Munson, P.C.
 Mary Bilz & Bert Jones
 Mr. & Mrs. Douglas Bissell
 Ms. Suzanne Boggiano
 Mr. & Mrs. William Boire
 Mr. Michael T. Boston
 Mr. & Mrs. Bruce Bowlen
 Ms. Katie Brady
 Ms. Nancy E. Bridges
 Ms. Nancy W. Bridges
 Mr. & Mrs. Michael Briggs
 Mrs. Susanna Buckingham
 Mr. Allen Buswell & Family
 Philip & Lorraine Buzzell
 Mr. & Mrs. Bud Carpenter
 Mrs. Margaret P. Carvey
 Ms. Charlene C. Cheney
 Church Of Christ
 Ms. Judith Churchill
 Mr. John A. Cioffi, Jr.
 Ms. Patricia Circe-Caskey
 Betty A. Clark
 Mr. & Mrs. Robert T. Clark
 Mr. Matt Clarke
 Jean M. Clifford
 Ron & Judy Cohen
 Mr. & Mrs. Donald J. Cone
 Bud & Judy Coolidge
 Crae Printing
 Mr. & Mrs. Chris Cresci
 Larry & Patty Cupoli
 Mrs. John B. Davies
 Ms. Caroline A. Dee
 Ms. Elizabeth Dee
 Delta Sand and Gravel, Inc.
 Mrs. Peg Dombro

Doran Brothers, Inc.
 Judy & Philip Douglas
 Mr. & Mrs. Raymond Dube
 Ms. Noel Dydo
 Mr. Robert Ebert & Ms. Melissa Hepler
 Janet Fabricius
 Louis E. Faivre
 Mr. Kenneth R. Farnsworth
 Ms. Marilyn S. Faulkner
 Mr. & Mrs. Stephen A. Fernandes
 Mr. Steven Flinn
 Mary H. Fregosi
 Mr. David M Fucci
 Mrs. Thomas Gallivan
 Wayne & Kathy Geiser
 Walt & Dana Gilbert
 Ms. Lorene Gilman
 Mrs. Gloria Gisriel
 Mr. & Mrs. Clyde Goad
 Mr. & Mrs. George C. Grant, Jr.
 Mr. Lyle Gunning
 Ms. Kim Hale
 Mrs. Marjorie Hanna
 Mr. Donald N. Hayward
 Mr. Andrew Heiningner
 Mr. & Mrs. James Heiningner
 Mr. & Mrs. Kenneth Heleba
 Mr. & Mrs. Robert Helm
 Mr. & Mrs. Ralph Henry
 Platt G. Herrick
 Ms. Marietta Hibbard
 Mr. & Mrs. Gary R. Hicks Hildene
 David & Shirley Hosley
 JK Adams
 Jeff Brown & Son Landscaping
 Ms. Lynn D. Jenness
 Ms. Linda Johnson
 Louise Jones
 Mr. William A. Jones
 Ms. Carole M. Kalisz
 Ms. Catherine Katomski
 Kathryn King
 Mr. Paul Kinton
 Mr. Richard Kobik
 Mr. & Mrs. John Kubin
 Mr. & Mrs. William Kuehn
 Mr. & Mrs. Raymond Ladd
 Mr. & Mrs. Peter Lajoie
 Ms. Nora G. Larsen
 R & A Lattuca
 Mr. Bruce Laughlin
 Laura & Regina's Bridge Group
 Mrs. Elizabeth Leonard

Mr. & Mrs. George Lerrigo
 Ms. Carolyn R. Loizeaux
 Ms. Edith Mach
 Dr. & Mrs. Abraham J. Madkour
 Mr. & Mrs. Michael Major
 Attorney K. James Malady, III
 Ms. Julie Martindale
 Mr. & Mrs. Paul Mason, Jr.
 Dale & Howard Maturski
 Mr. & Mrs. Joe Mazzeo
 Mr. & Mrs. Thomas McGibney
 McGill Development
 Ms. Jeanie McHale
 Mercadien Consulting, LLC
 Ms. Lynn Miller
 Moon Brook Contractors
 Mountain Cuts Salon
 Ms. Linda Moyer
 Mr. & Mrs. Michael Myers
 Ms. Beatrice S. Nemeth
 Mr. & Mrs. Edward Noel, Jr.
 Ms. Wanda Oczechowski
 Mr. Robert Olmsted
 Order of the Eastern Star Grand Chapter
 of VT
 Mr. & Mrs. Kent Osborne
 Ms. Carole J. Ott
 Ms. Hilda Parks
 Ms. Charlene A. Patch
 Armand & Jean Patnaude
 Ms. Carolyn Peckham
 Ms. Aida Pemberton
 Arthur & Juliette Pivin
 Mr. & Mrs. Gerard S. Preece
 Mr. & Mrs. Albert Ray
 Mr. & Mrs. Jim Reeher
 Mr. & Mrs. Lawrence Reynolds
 Mr. & Mrs. Laurice Rogers
 Ms. Cynthia Rosen
 Mr. & Mrs. Bill Ross
 Mr. & Mrs. Larry Rowe
 Mr. & Mrs. Stephen Russell
 Mr. & Mrs. George Sabol
 Theodore Salerni
 Ms. Carol G. Scott
 Mr. & Mrs. Donn Scott
 Ms. Juliet Scott
 Mr. & Mrs. Albert September
 Mary Ellen & Peter Shaw
 Ms. Geraldine Shen
 Mr. & Mrs. Robert Shomler
 Mr. & Mrs. Richard Shrader
 Ms. Dianne Shugrue

ANNUAL FUND

Mrs. Wendy C. Small
 Mr. Tim Smith
 Mr. & Mrs. Joseph Smoolca
 Ms. Martha St. Onge
 Mr. & Mrs. Russell Stiles
 Ms. Shirley J. Stratton
 Ms. Luanne Teller
 The Bank of Bennington
 The Mental Health Center of Greater
 Manchester

Mrs. Barbara Thompson
 Ginny Thompson
 Torbank Condominium Owners
 Association
 Mrs. Patricia Tym
 Ms. Liesbeth van der Heijden
 Mrs. Betty J. Waite
 Ms. Phyllis L. Warren
 Wheelz Wholesale Inc.
 Mr. & Mrs. Dennis A. Whitney

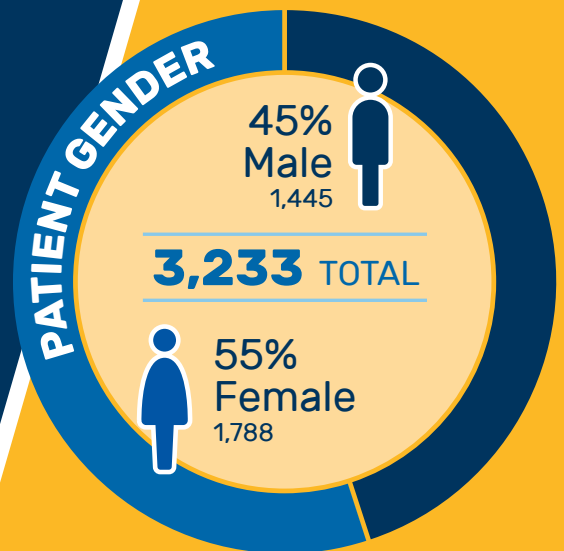
Tom & Carolyn Whittaker
 Mr. & Mrs. Robert Whitten
 Ms. Diana R. Williams
 Mr. & Mrs. John H. Williams
 Mr. William C. Wood
 Wright Construction Company, Inc.
 Ms. Cynthia Yee
 John & Anne Zawistoski
 Mr. & Mrs. Fred A Zimmer
 Ms. Marilyn Zocca

*It's not what
 we have in life,
 but who we
 have in our life
 that matters.*

- J.M. LAURENCE



AGE DISTRIBUTION OF PATIENTS



IN HONOR & REMEMBRANCE

The following individuals were recognized by friends and loved ones who made gifts in their honor and memory.

In Celebration Of:

Jude Higdon-Topaz

In Honor Of:

E. Lorraine Abraham
Rita Anzivino
Mona Blanchard
Whitney Brooks
Barbara Bucklin
Mr. & Mrs. John Cioffi

Frank R. Czachor
Dr. Fred A. Harrington
Errol Hill
Barbara Howland
Katrine Hughes
Dr. Allen Hutcheson

Audrey Kowalski
Mr. & Mrs. Steven Labrecque
Marty Locsin
Majewski Family
Pam Myers' Birthday
Rebecca Sherman

Sherry Townsend, Chris Crawford, Debbie Henky & Lynn Iannacone
Shrewsbury Residents receiving services 2018
VNA & Hospice Bennington Area

In Memory Of:

P. Scott Aborn
Kristen Ackley
Marion Aines
Alfred Alberico, Sr.
Frank R. Aquistapace, Sr.
Alden Atwood
Gary A. Baccei
Evelina Baird
Frances Barrett
William Barrows
Vickie Beattie
Dr. & Mrs. A. H. Bellerose
E. George Berard
Carol A. Berg
Jeanne Bigelow
Roger Bird
Norma L. Bishop
Betty Boyd
Marion & Fred Brandt
Francis E. Brown
William "Tim" Burns, Jr.
Berkeley Buzzell
Anna Charbonneau
Alice Cioffi
Lydia Cleveland
Gail Coghlan
Michael Colburn
Phyllis Crawford
June Davis
Joseph T. Dell
Donald DeSacia
Andrea Diehl
Jean Dignon
Bob Dombro
Kathy Domenicucci
Ant'on Donoso
Queenie Dorgeloh

Arlene Doty
Marvin C. Douglas
Ethel Drew
Martha Dwyer
Floyd & Addie Eastman
Dolly Ehrhardt
Judith Evans
Linda Fabian
Patricia A. Faivre
Francis Farnsworth
Kenneth Farnsworth
Ruth V. Farnsworth
Virginia L. Field
Ed Frailey
Charles French
Lawrence Gallipo
Colleen Gardner
Mary Gilmore
Anne Goodrich
Sandra Granger
Norman Greenwood
Donald Guimond
June Gutbier
Helen Hanson
Christopher Hatch
Jill Hays
Barbara Heaton
Mabel B. Herrick
Lois & Kenneth Hill
Gladys M. Hoard
Elizabeth E. Holbrook
Beverly Horton
Marie Howatt
Margaret Jamros
Philip J. Kearney
Brock T. Ketcham
Adella & Dee Kilburn

William L. King, Jr.
David Knighton
Erika Kornbluth
Gerrit Kouwenhoven
Eleanor M. LaBonte
Paul LaFountain
Patricia F. Lemieux
James Leone
Mary E. Mahar
Joseph Marallo
Barry Marsden
Martha, Bob, Chris
Rick McNulty
Loretta Mele
Dorothy Merriam
Cathy A. Merrill
Margaret Mertz
Ruth L. Messer
Mark Miller
Freda Mitchell
Bene Molloy
Justin J. Mueller
Phyllis M. Muscatello
Dezso Nemeth
Fredrick New
Mary Nowak
Ann Oakman
Linda Ogert
Audrey Patch
Judith Patno
Burton L. Peckham
Irene E. Peters
Roni Pierce
Mary Plank
Al & Stella Poremski
Alice Ann Raiche
Harold G. Ranney

Maureen Reardon
Carole Reddy
Winnie & Walter Rejeski
Virginia Russell
Peter Saint Germain
Deb Ann Salzarulo
Stephen Sandy
Virginia Seils
Sophie & Vinny Shappy
James C. Shattuck
Esther G. Shaw
Connie Sieman
Dorothy Smolinski
Richard L. Snow
Winnie Stack
Emma Stannard
Frank, Nellie & William Stiles
Fred Thimm
Earle Thompson
Joel Tibbetts
Edmund Tomey
Dorothy Voorhis
Donald & Joanne Waite
Donald G. Waite, Sr.
Marvin Waite
Shirley Waite
Betty Walsh
Frances M. Walsh
Ann M. Watts
Lois Weissman
Betty Werner
Marsha Wiederhorn
Donald F. Young
Shirley Zavistaski



A LOOK BACK AT 2018



GOLF TOURNAMENTS

The Killington Pico Rotary Golf Tournament celebrated its 30th anniversary in May. It was held at Green Mountain National Golf Course and raised more than \$4,000 in support of VNAHSR's Hospice services.

The 4th Annual Naylor & Breen Open was held in August at Neshobe Golf Course in Brandon. This has become a popular golf outing which raised more than \$47,000 for the Hospice program.

In only its second year, the VNA & Hospice Golf Open held at the Mount Anthony Country Club in Bennington, raised more than \$5,700. This now yearly event takes place in July.

Celebrating its 25th Anniversary, the annual Rutland Health Foundation Golf Invitational was held in September at Rutland Country Club. This event raised more than \$45,000 in support of the important programs and services provided by Rutland Regional Medical Center and VNA & Hospice of the Southwest Region.



ROAD RACES

The 26th Annual VSMC 5K raised more than \$7,000 for VNAHSR's Kids on the Move and Pediatric High Tech programs as well as Vermont Adaptive Ski & Sport. This event takes place in late-April in Rutland.

DANCING WITH THE RUTLAND STARS

Season 8 of Dancing with the Rutland Stars was a sold-out event that raised more than \$50,000 for Kids on the Move and Pediatric High Tech programs. This event is held annually in October at the beautiful Paramount Theatre in downtown Rutland.



BELLA NOTTE

Bella Notte, a Beautiful Night for Giving, was held at the Southside Steakhouse in September. This annual fundraiser for the hospice program raised more than \$70,000.



THRIFT SHOP

The Thrift Shop located behind the VNAHSR offices in Manchester is a fundraiser for the VNA & Hospice. From clothing to homewares and furniture, you never know what treasures you'll find at the Thrift Shop. We are thankful to our donors who each and every day donate the items that we sell. We are also grateful to all of those who stop in to browse and purchase items. Last year, thanks to the hard work of our volunteers, the thrift shop brought in more than \$100,000 and these funds support the many programs and services provided by the VNA & Hospice.



TOWN FUNDING

Every year, VNAHSR staff makes more than 140,000 visits throughout Bennington and Rutland Counties. What's special about what we do is that we serve every person who needs our care—from mothers and babies, to healthy active adults, and people nearing the end of life. Over the last four years, VNAHSR has subsidized over \$3.3 million in Medicaid and other state programs. We rely on fundraising, grants, and the generous support of our constituents through town funding to help us meet the needs of all in our service area.

In 2018 VNAHSR received town funding totaling more than \$200,000 from all 33 towns that we were on the ballot for. Your vote in support of our town funding request is a vote for the health and strength of your community. It's a vote for your family, friends, and neighbors. Thank you!

EXECUTIVE TEAM



Ronald J. Cioffi, RN
Executive Director



Sara C. King
*Chief Operating Officer,
Chief Financial Officer*



Nicole Moran, MSN, RN
*Director of Hospice and
Palliative Care*



**Catherine Schneider,
MSN, RN**
Director of Home Care



Harry Snyder
*Human Resources
Director*

BOARD OF DIRECTORS

Dan DiBattista
Board President

Carrie Allen
1st Vice President

Bill Bannerman
2nd Vice President

Sue LaPorte
Secretary

Tom Dowling
Treasurer

Billie Lynn Allard**
Dr. Brad Berryhill
Tom Bourgeois
Ronald Cioffi
Margaret Donovan
Peter Fagan
Claudio Fort*
Marsha Hance

As of August 2019
* Representative from Rutland Regional Medical Center
** Representative from Southwestern Vermont Health Services

Dick Hittle
Thomas Huebner
Bryan Johnson
Richard Lovett, MD
Eric J. Marsh, MD
Ed Ogorzalek
David Sands
Jeff Weld

The 2018 Report to the
Community is published by
the Office of Philanthropy
of the **VNA & Hospice
of the Southwest Region**
**7 Albert Cree Drive,
Rutland, Vermont 05701**
802-775-0568
vermontvisitingnurses.org

VNA & HOSPICE
of the Southwest Region
Serving Bennington and Rutland Counties

7 ALBERT CREE DRIVE | RUTLAND, VT 05701