

2017 Annual Report

# TOGETHER

*We are transforming care*

**VNA & HOSPICE**

of the Southwest Region

Serving Bennington and Rutland Counties



# OUR COMMITMENT TO QUALITY AND HEALTH OUTCOMES

Our commitment to providing the very best care to patients who need home health care, hospice and palliative care and community-based services drives us forward. This resolve remains constant despite the many challenges facing home health care, including decreased reimbursement rates from Medicare and an aging

population in Bennington and Rutland Counties and for the first time since the 1980s, the Centers for Medicare & Medicaid finalized new conditions of participation for home health agencies to participate in the Medicare Program. As an agency, we worked diligently to ensure that we were ready for these changes which focus on improved

patient care, data-driven collaboration and outcome orientated processes.

Although the challenges are daunting, we are growing and thriving and remain focused on providing patient-centered care.

## REDUCING HOSPITAL RE-ADMISSIONS

In 2017, over 2,500 individual patients received services from the VNA & Hospice of the Southwest Region. The majority of these patients receive care immediately following a discharge from the hospital. Our goal was to stabilize their health to minimize risk

of a re-hospitalization. We achieved this goal last year with readmission rates below state benchmarks and on par with national benchmarks. This was accomplished by increasing the number of visits during the first week post discharge.

## EARNING HIGH MARKS FOR HOME HEALTH

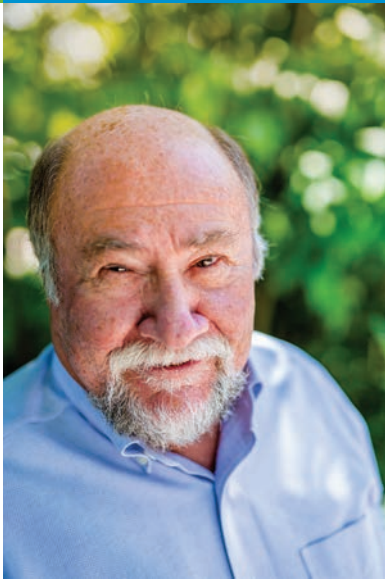
In 2017, we earned the 2017 HomeCare Elite Top 100 Agency Award from Ability@ Network and DecisionHealth, recognizing the top agencies nationwide for outstanding quality measures.

“The team at the VNA & Hospice of the Southwest Region has demonstrated an impressive ability to deliver great patient care,” said Christine Lang, senior director for ABILITY Network. “This is due to the skill and dedication of their clinical professionals, as well

as the proficiency and efforts of their quality team tracking, measuring and interpreting the data that supports the delivery of care. Together, they have earned this recognition as one of the top 100 home care agencies in the country.”

We thank everyone who has played a part in our continued success. Together, we are improving the quality of life for thousands in the communities we serve.





# LETTER TO THE COMMUNITY

We are pleased to present our 2017 Annual Report highlighting our achievements and progress in providing high quality and compassionate home health care, hospice care and community-based services for individuals in Bennington and Rutland Counties.

Our model of care - working in the home and out in the community - has proven to be more effective in delivering better outcomes, supporting a healthier population, building stronger families and effecting change in our communities.



As a matter of fact, the 37 towns we serve have counted on us to provide expert, high-quality, compassionate care to all, regardless their age, ability or financial situation.

As healthcare has evolved -across the country and around the world, so too have we.

Since 2007, we have merged with home health agencies in Dorset, Bennington, and Manchester. While the size of our agency has changed, one thing hasn't changed - our commitment to serving the needs of our patients.

In 2017, we took the bold step of aligning our branch locations under our corporate name of the VNA & Hospice of the Southwest Region. This cohesive identity honored our roots and embraced where we are now as one of the largest home health agencies in Vermont.

It was time. Our change in name solidified our commitment to the communities we serve and reflects our efforts to maintain a strong, singular organization that focuses on the thousands of patients we serve. Operationally, it provides valuable consistency in coordinating care with provider partners.

Our name is intended to clearly and consistently communicate our scope of services, the impact of our expertise, and the depth of our commitment to the future of healthcare and what it means to people in Bennington and Rutland Counties.

For over 70 years, we have been propelled by a vision of being the best provider of home and community-based health care in Vermont. This has long challenged us to do more for the individuals and families we serve. As healthcare has become increasingly complex, seemingly changing from moment to moment, so must we continue to adapt.

We continue to be humbled and honored by the incredible support from our donors, volunteers, sponsors and towns that support us as we work to advance access to high quality, dignified, compassionate care. As you continue to support us, donate to us and collaborate with us, you move us closer to our vision of being the best provider of in-home and community-based care and services.

Thank you,

Ron Cioffi, RN  
Executive Director

Carrie Allen,  
Board President

# 2017 STATISTICS

## INDIVIDUALS SERVED

4,301

**2,581**  
Home Health for Adults

**358**  
Hospice

**93**  
Palliative Care

**545**  
Long Term Care program

**218**  
Care Plus Private Duty program

**84**  
Kids on the Move - Pediatric Rehab program

**417**  
Maternal Child Health

**5**  
Pedi Hi-Tech

## HOME VISITS BY DISCIPLINE

140,349

**42,706**  
Home Care Aide

**19,826**  
Homemaker

**40,961**  
Skilled Nursing

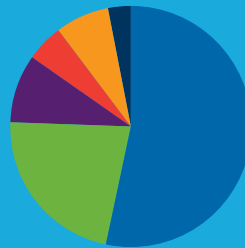
**10,107**  
Other (MSW, Nutri, Spirit, Interpreter/CIS)

**26,749**  
Rehabilitation Therapies

## REVENUE (all programs)

\$21,092,138

Community Support	3%	\$623,382
Private Pay	5%	\$1,051,546
Grants and Contracts	7%	\$1,568,430
Insurance	9%	\$1,993,976
Medicaid	22%	\$4,587,997
Medicare	53%	\$11,266,807



1,290,398 miles

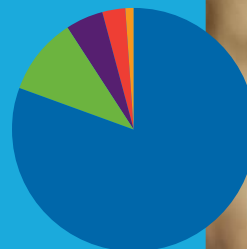
DRIVEN BY VNA CAREGIVERS



## EXPENSES

\$20,875,180

Depreciation, Interest & Insurance	1%	\$234,095
Transportation	3%	\$631,428
Program Supplies	5%	\$1,103,001
Other	10%	\$2,168,845
Personnel and related	80%	\$16,737,811



# ANNUAL FUND

## GIFTS IN SUPPORT OF RUTLAND OFFICE

### Leadership Circle \$10,000 +

---

Bella Notte  
Mr. & Mrs. Mark Foley, Sr.  
Robert J. Greene Irrevocable Trust  
Naylor & Breen Golf Open

### Platinum \$5,000 - \$9,999

---

Ms. Martha C. Alexander  
Chris & Bill Bannerman  
Ms. Mary Jane Foley Brisbane  
& Mr. Eugene Brisbane  
G. Stone Motors, Inc.  
Mr. & Mrs. Joseph A. Giancola  
Mrs. Marsha Hance  
Killington Pico Rotary Golf  
William Meub  
Naylor & Breen Builders, Inc.  
People's United Bank  
Rutland Regional Medical Center

### Founders \$1,000 - \$4,999

---

Anonymous  
Abatiello Design Center  
Berkshire Bank Foundation  
Bill Lohsen Plumbing & Heating Inc.  
Dr. Ernest & Kathleen Bove  
Casella Waste Systems, Inc.  
Central Vermont Communications  
Mr. Ronald J. Cioffi  
Mr. & Mrs. Michael Curran  
Attorney & Mrs. Thomas Dowling  
Mr. & Mrs. Ken Ell  
Estate of Rosabel A. Wang  
Fuller Family Foundation  
Fyles Brothers  
General Electric  
Holden Insurance  
J.P. Carrara & Sons, Inc.  
Bryan & Cathy Johnson  
Mr. & Mrs. Adam King

Lake Sunapee Bank  
Mr. & Mrs. Ronald N. Lazzaro  
Mr. & Mrs. Russ Marsan  
Martin Devlin Fun Run  
Mr. & Mrs. Robert McPherson  
Mr. & Mrs. Terence Moran  
Glenn & Betsy Morgan  
Ms. Elizabeth Morton  
Mount Laurel Foundation, Inc.  
Mr. & Mrs. Kevin Mullin  
Mr. & Mrs. Nickless  
Paquette, Inc.  
Pratico's Landscaping  
& Fencing Company  
Mr. & Mrs. Dan Querrey  
Querrey Industrial Services, Inc.  
r.k. Miles, Inc.  
Mr. Stephen Riordan  
Ryan Smith & Carbine, Ltd.  
Mr. Harry Snyder  
Ms. Catherine Stewart  
& Mr. Thomas Bourgeois  
Carol & Phil Swords  
The Richards Group  
Mr. Win Thomas & Ms. Cheryl Hackett  
West Rutland High School Class of 1967  
50th Reunion  
Windows & Doors By Brownell

### Benefactors \$500 - \$999

---

Mr. Joe Ammatuna  
BerryDunn  
Dr. & Mrs. Bradley A. Berryhill  
Bissette Construction LLC  
Champlain Oil Company, Inc.  
Mr. & Mrs. Timothy Collins  
Community Health Centers of the  
Rutland Region  
DeWolfe Engineering Associates, Inc.  
Mr. Dante DiBattista  
Mr. & Mrs. R. Barrie Etherington  
Mr. John A. Eugair, Jr.  
Green Mountain Drywall Co., Inc.  
Ms. Phyllis Hendee  
Heritage Family Federal Credit Union  
Tom & Tricia Huebner  
Keene Medical Products, LLC

## WE GRATEFULLY ACKNOWLEDGE THE GENEROUS DONATIONS

that help us provide charitable care services to our community. These gifts provide hope and healing to the homebound ill and disabled and help support specific capital needs and special projects. As a not-for-profit agency, we are honored to merit your support.

Mr. & Mrs. Dan Keith  
Kinney Pike Insurance, Inc.  
LaValley Building Supply  
Dr. Richard D. Lovett & Bess Lovett  
Mr. & Mrs. Terence J. Moran  
Mr. & Mrs. Thomas S. O'Brien  
Timothy O'Connor  
Omega Electric Construction Co., Inc.  
Marjorie W. Owens  
Anthony Pacyna  
Pierce Tournament  
Mr. Jack Sheehan  
Mr. & Mrs. Richard B. Swartz  
Travelers  
Troy Minerals Inc.  
Union Church of Proctor  
Valente & Seward CPAs, PLLC  
VHV Company, Inc.  
Mark & Michelle Werle  
Wilcox Pharmacy  
Mr. & Mrs. John D. Wiley, Jr.

### Patrons \$250 - \$499

---

Anonymous  
Bill Ackerman  
Ms. Carrie Allen & Mr. Andy Nardell  
Beth Bennett  
Mr. & Mrs. John Blount  
Mr. & Mrs. Matt Branchaud  
Mark & Joan Brown  
Mr. & Mrs. Kenneth Brown  
Mr. Daniel R. Cantley  
Carollo Engineers, Inc.  
John & Sue Casella

## ANNUAL FUND

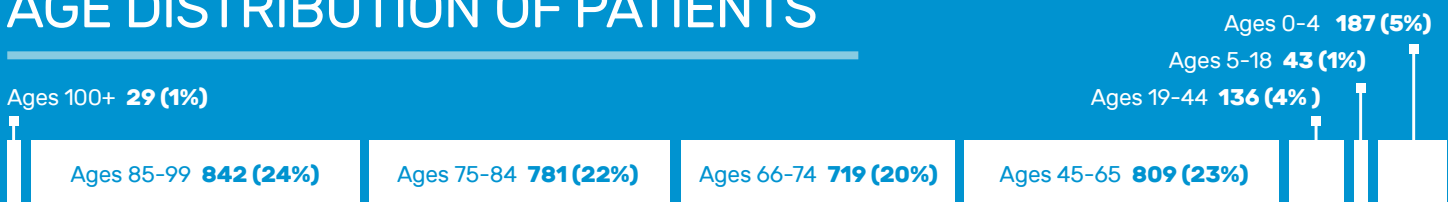
Mr. & Mrs. George Ciavola  
 Mr. & Mrs. David Cleary  
 Ms. Margaret Donovan & Mr. John Conte  
 Representative & Mrs. Peter Fagan  
 GE Foundation  
 Mr. & Mrs. A.W. Gilbert  
 Tami & Tim Gilbert  
 Hickok & Boardman Insurance Group  
 Mr. & Mrs. John C. Hughes  
 Mr. & Mrs. Sherman R. Hunter  
 Mr. Ronald J. Jones Sr.  
 Ms. Johanna Keefe & Mr. Steve Fuller  
 Ms. Susan LaPorte & Mr. John Malcolm  
 Mark & Tricia Lawrence  
 Mr. Kevin L. Loso & Ms. Deb Marro  
 Mr. James Marro Jr.  
 Ms. Marie Pomainville  
 & Mr. William Martinez  
 Mr. & Mrs. Hull Maynard  
 Ms. Margaret M. Mickel  
 Ellen & Ned Oelsner  
 Dr. & Mrs. William A. O'Rourke  
 Mr. & Mrs. Dan W. Pennington  
 Price Chopper's Golub Foundation  
 Mr. Bob Prozzo & Ms. Victoria E. Couture  
 PTMS  
 Mr. & Mrs. Guy Rotella  
 Mr. & Mrs. Larry Rowe  
 Mr. Jack Russell  
 Mr. & Mrs. James Schneider  
 Jess Schwidde  
 Mr. & Mrs. Thomas Shortle  
 Ms. Catherine C. Smith  
 Ronald & Barbara Stahle  
 Nonnie & Jeremiah Tarr  
 VELCO  
 VMS Construction  
 Mr. & Mrs. Donald G Waite  
 Mr. & Mrs. Jeffrey Wallin

### Donors \$100 - \$249

Anonymous (6)  
 Natalie Aborn  
 Judith G. Allan  
 American Legion Auxiliary Unit #50  
 Mr. & Mrs. Craig Arsenault  
 Joyce Austin  
 Access Financial CRU  
 Steven & JoAnn Ballard  
 Dr. & Mrs. Albert M. Beck  
 Mr. David A. Beckley  
 Mr. & Mrs. Stephen J. Biro  
 Joanne Blanchard  
 Mr. & Mrs. Ernest J. Brod  
 Ms. Nancy A. Brown  
 Builder Specialties Inc.  
 Ms. Mary L. Burke  
 Mr. & Mrs. Frederick Burnett  
 Mr. & Mrs. John G. Campbell  
 Mr. & Mrs. James Candon  
 Mr. Robert Casey  
 Ms. Susan W. Cause  
 CDP Electric, Inc.  
 Ms. Marleen A. Cenate  
 Heilene B. Chapin  
 Mrs. Lise Cioffi  
 Mrs. Ann Clark  
 Betty A. Clark  
 Clark's Quality Foods  
 Jean & Joe Coloutti  
 Combined Federal Campaign of  
 Northern New England  
 Construx, Inc.  
 Brian & Patricia Costello  
 Creative Fiber Designs  
 Robert M. Cross, MD  
 Ms. Peggy Csencsitz  
 Mr. & Mrs. Michael Curry  
 Dr. & Mrs. Francis D'Auria  
 Dayco, Inc.  
 Norma Delfosse

Ms. Susanne A. Demerchant  
 Barbara Densmore  
 Mr. & Mrs. Thomas N. DePoy  
 Dr. & Mrs. Michael R. Dick  
 David W. Dotson  
 Ms. Cathleen Doty  
 Mr. Clayton Doty  
 Mrs. Genora C. Douglas  
 Mrs. Ruth Drachman  
 Ms. Beverly J. Drake  
 Mr. Philip Dwyer  
 Mr. & Mrs. Robert Eachon  
 Eastridge Acres Homeowners  
 Association  
 Mr. & Mrs. Cecil Edmunds  
 Mr. & Mrs. Mac Edwards  
 Mr. & Mrs. Berten E. Ely  
 Engineering Services of Vermont, LLC  
 Leslie M. Eno  
 F.W. Webb Company  
 Facey Goss & McPhee P.C.  
 Fair Haven Auxiliary #3907  
 Fair Haven Eagles Aerie #3907  
 William & Diana Fellows  
 Ms. Cynthia J Fink  
 First Congregational Church  
 of Wallingford  
 Mrs. Margaret Fischel  
 Mr. Steven Flinn  
 Ms. Margaret Flory  
 Mr. & Mrs. Alfred Foice, Jr.  
 Jean Foy  
 Mr. David M Fucci  
 Mr. & Mrs. John A. Furman  
 Mr. & Mrs. Robert W. Fusick  
 G.E. Employees Community Concern Fund  
 Mr. Charles J. Gaiotti  
 Joan Gamble & James Paison  
 Betsy Glynn  
 Green Mountain Garage/NAPA Auto  
 Mary Greenwood  
 Mr. & Mrs. Gerald Hadeka  
 Mr. & Mrs. Kenneth Hagan

## AGE DISTRIBUTION OF PATIENTS



John & Rheba Haley  
 Dick & Winkie Hamilton  
 Therese Harrington  
 Ms. Eva Harris  
 Mr. & Mrs. Brad Hart  
 Ralph & Norma Hathaway  
 Hayden Plumbing & Heating, Inc.  
 David Heaton & Judith Fisch  
 Mr. Ronald Heaton  
 Mrs. Ann Z. Hicks  
 Mr. & Mrs. Lew Hoffman  
 Baxter & Betsy Holland  
 George & Cheryl Hooker  
 P. Horton  
 Judi A. Howland  
 Instrumart  
 Suzanne Jern  
 Ms. Joan Jette  
 J. Clyde Johnson V.M.D.  
 Mr. & Mrs. J. Cortland Jones  
 Mr. & Mrs. Joseph Kamuda  
 Dr. & Mrs. Patrick F. Keenan  
 Mr. & Mrs. Robert J. Kelly  
 A. Jay Kenlan, Esq., PLLC  
 Kennedy Excavation  
 Ms. Linda K. Kerber  
 Mr. & Mrs. Peter D. Kinder  
 Mr. & Mrs. Randle Beebe Kinne  
 Ms. Linda J. Knutson  
 Ms. Carol Kostelnik & Mr. Dale O. Gray  
 Kyle Taylor Tree and Land Management  
 Norm & Robin Lash  
 Mrs. Elaine A. Latzky  
 Mr. & Mrs. Dale Laval  
 Ms. Elaine W. Lawrason  
 Ms. Eleanor S. Lea  
 Suzanne & Ken Lee  
 Lenny Burke Farm  
 Mr. & Mrs. Robert A. Lloyd  
 Mr. & Mrs. Raymond P. Longley  
 Kathy & Ray Lopes  
 Ms. Linda J. Lumsden  
 Mr. & Mrs. Richard Luzer  
 Dr. George Lyons -  
 In Memory of Maureen Lyons  
 Theodore S. Mandeville, Jr  
 & Patricia A. Mandeville  
 Mr. & Mrs. Burnham F. Martin  
 Barbara Mazza  
 Mr. & Mrs. Robert P. McClallen  
 Mr. & Mrs. Steven McKee

Mr. & Mrs. Chad McMillan  
 Dr. Fred R. Michel  
 Mr. & Mrs. George Miglis  
 Mike's Fuels, LLC  
 Ms. Gail F. Moore  
 Mr. & Mrs. Scott Moore  
 Mary E. Moran  
 Ms. Virginia Mulligan  
 Mr. & Mrs. Robert Naylor  
 Marguerite Hansen Nelson, Ph.D.  
 Mrs. Martha New  
 Mrs. Sharon Nutting  
 O'Brien Shortle Reynolds & Sabotka, PC  
 Thomas O'Neil  
 Orvis  
 Ms. Melissa A. Paradee  
 Mrs. Deborah L. Payne  
 Mr. & Mrs. Joel Perry  
 Mrs. Anita Pomerance  
 Poultney United Fund  
 Mr. & Mrs. Randy Pratico  
 Anne D. Proctor  
 Proctor Gas Inc.  
 Dr. & Mrs. James Rademacher  
 Mr. & Mrs. Jim Reddy  
 Mr. Francis Reed  
 Mr. Paul Reiber  
 David & Dorothy Rice  
 Russell Optics  
 Rutland County Maple Producers  
 Rutland Roofing Co. Inc.  
 Mr. & Mrs. George Sabol  
 Mr. & Mrs. Galen Salisbury  
 Ms. Jessica Santini  
 Mr. & Mrs. Edward V. Schwiebert  
 Mr. & Mrs. Donn Scott  
 Mr. Carl Seils  
 Shearer Honda  
 Allen & Muriel Smith  
 Mrs. Susan Stager  
 Mr. Bart Stanley & Family  
 Stevens Wilcox Potvin Cassidy  
 & Jakubowski  
 Stifel  
 Mr. Jonathan Story III  
 Larry Sullivan  
 Mary Sullivan  
 Mr. & Mrs. Angelo Tedesco  
 The Royal Group  
 Town of Pawlet  
 Frank & Jody Trombetta

Mr. & Mrs. Norman Vadnais  
 Martha J. Welch  
 Dr. & Mrs. D. Billings Wheeler  
 Mr. & Mrs. Brad White  
 Tom & Carolyn Whittaker  
 William Shouldice & Associates, LLC  
 Donald D. & Donna R. Williams  
 Mr. & Mrs. Thomas Williams  
 Ms. Martha Wood  
 Ms. Wendy S. Wood  
 Mr. & Mrs. Albert Zakrzewski  
 Mr. Stanley Zavistaski  
 John & Anne Zawistoski  
 Zutell's Autobody Repair

### Friends \$50 - \$99

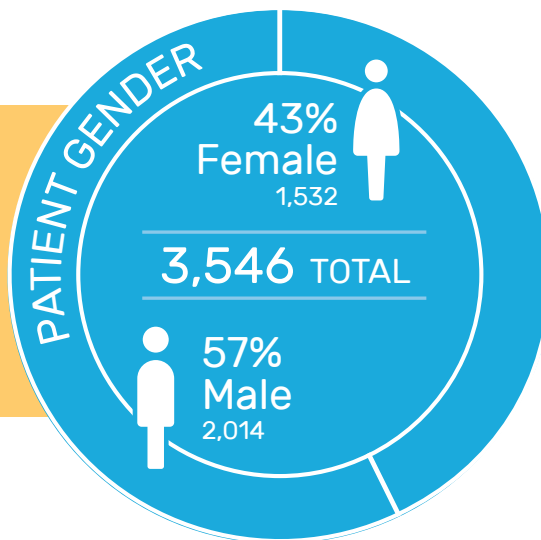
Anonymous (14)  
 A.F.S.C.M.E. Local 1201  
 Mr. & Mrs. Anthony Abatiell  
 Mr. & Mrs. Donald G. Adams  
 Mr. Robert P. Ahearn  
 Karen & Elliott Allen  
 Mr. & Mrs. Raymond J. Barbush  
 Ms. Annette Bliss & Mr. Earl Haynes  
 Mr. & Mrs. Philip Borys  
 Ms. Ferne E. Bradder  
 Ann & Carl Buffum  
 Nancy & Howard Burgess  
 Mr. James Burke  
 Philip & Lorraine Buzzell  
 Mr. & Mrs. Patrick Canty  
 Mr. & Mrs. Donald Charbonneau  
 Mr. Charles Chatfield  
 Ms. Alice Cioffi  
 Mr. & Mrs. David Cioffi  
 Mr. John A. Cioffi, Jr.  
 Mr. & Mrs. Justin Classen  
 Jean M. Clifford  
 Mr. & Mrs. Douglas B. Cole  
 Ms. Joann Corlett  
 Ms. Darlene Coviello  
 Mr. & Mrs. Chris Cresci  
 Mr. & Mrs. John P. Crowley  
 Mr. & Mrs. Lawrence P. Cupoli  
 Mr. & Mrs. Tim Curtis  
 Mrs. Theresa Czachor  
 Ms. Lisa Daniels  
 Mr. & Mrs. Stephen Dardeck  
 Mr. Paschal DeBlasio

# ANNUAL FUND

Olin & Terry DeForge  
 Mr. & Mrs. Roland Desforges  
 Ms. Susan Dinitz  
 Distinctive Paint & Interior  
 Mrs. Peg Dombro  
 Mr. & Mrs. Richard G. Donato  
 Doran Brothers, Inc  
 Mr. Baxter A. Doty  
 Mr. & Mrs. Daniel Doty  
 Judy & Philip Douglas  
 Mrs. Barbara Durkee  
 Mr. & Mrs. Nils Ericksen  
 Mrs. Virginia Erickson  
 Louis E. Faivre  
 Maureen & Stanley Faryniarz  
 Mrs. Kate Fielder Jenkins  
 Mr. & Mrs. David Flint  
 Mary H. Fregosi  
 Mrs. Marie B. Fusco  
 Mrs. Catherine Gallus  
 Ms. Carol A. Gavin  
 Ms. Lauren Anne Geiger  
 Mr. & Mrs. Ricky Gibson  
 Ms. Raquel Glass  
 Ms. Sheila Graydon  
 Mr. Michael Greenwood  
 Ms. Katherine Hall  
 Mr. & Mrs. Martin S. Hanley  
 Hannaford  
 Mr. & Mrs. Whitney Hartshorne  
 Mr. Arlyn Hawley  
 Mr. & Mrs. Frank Heald  
 Mr. & Mrs. Raymond A. Hedding  
 Mr. Platt Herrick

Mr. & Mrs. Dan Hewitt  
 Mr. & Mrs. Richard W. Hill  
 Mrs. Giuliana Hodulik  
 Mrs. Martina Hogg  
 Mr. Paul C. Holmes  
 David & Shirley Hosley  
 Mr. & Mrs. James Humphrey  
 Irving Tissue  
 Sam & Barb James  
 Mr. James B. Jasmin  
 Ms. Susan Jata  
 Ms. Elaine K. Johnson  
 Ms. Mary Ann Johnson  
 Lynn Johnson  
 Ms. Mary Anne Justin  
 Bonnie & Randy Kelly  
 Mr. & Mrs. John Kubin  
 Mr. & Mrs. William Kuehn  
 Ms. Jane B. Kupferer  
 Mrs. Marjorie Landfried  
 Mrs. June B. Larson  
 Ms. Joyce M. LaVictoire  
 Beatrice M. Lewis  
 Mr. & Mrs. Michael Liff  
 Local Fuel Company, Inc.  
 Mr. & Mrs. Timothy Lonergan  
 Lorentz & Associates  
 Mr. Michael Mackey  
 Mr. John Malcolm  
 Mr. & Mrs. John Manney  
 Pam & Donald Marcy  
 Ms. Mary Catherine Marro  
 McClure Construction, Inc.  
 Mr. Edward McCullough

Mr. Gerald Meiskey  
 Ms. Mary T. Mellow  
 Ms. Beverly H. Merritt  
 Mountain Times  
 Mr. & Mrs. Howard Muehlberger  
 Mr. & Mrs. Scott H. Mullins  
 Mr. & Mrs. Craig Niedzwiecki  
 Robert & Nancy Noble  
 Mrs. Marilyn Norton-Griffiths  
 Mr. & Mrs. George Oakman  
 Ms. Wanda Oczechowski  
 Mr. & Mrs. Raymond T. Odierno  
 Mr. & Mrs. Thomas E. O'Donovan, Jr.  
 Ms. Linda L. Paquin  
 Mrs. Ann Perry  
 Mrs. Lorraine Peters  
 Ms. Donna F. Pettick  
 Mr. & Mrs. Charles R. Phelps, Jr.  
 Mr. & Mrs. Douglas Philipsen  
 Mr. & Mrs. Bernard W. Poremski, Jr.  
 Otto J. Postl  
 Ms. Audrey Prihoda  
 Ms. Carole M. Redden  
 Mr. Christopher P. Rhodes  
 Mr. William B. Richardson  
 RMG Stone Products, Inc.  
 Rob Stubbins Electric & Solar  
 Mr. & Mrs. Laurice Rogers  
 Ms. Cynthia Rosen  
 Ms. Mary Anne Rotella & Mr. Mark Butler  
 Mr. & Mrs. Nicholas Rudenis  
 Mr. & Mrs. Stephen Russell  
 Rutland City Public Schools  
 Rutland County Retired Teachers  
 Association  
 Rutland Town School Social Committee  
 Rutland Veterinary Clinic & Surgical Center  
 Mr. & Mrs. Colin Sabol  
 Mr. & Mrs. Joseph Sabol  
 Ted W. Salerni  
 Ms. Jane E. Sarno & Mr. Jim Browne  
 Mr. & Mrs. Peter Savage  
 Ms. Phyllis S. Seitler  
 Mr. & Mrs. Peter Senatore  
 Dr. & Mrs. Ted Shattuck  
 Shrewsbury Community Church  
 Ms. Mary L. Shumski  
 Mr. Tim Solari & Ms. Barbara Lester  
 Mr. & Mrs. Philip Sutherland  
 Ms. Kim Anderson Swire  
 Mr. & Mrs. Stephen G. Tarleton





Robert Thomas  
 Mrs. Barbara Thompson  
 Mr. & Mrs. Kevin Thompson  
 Mr. & Mrs. Richard H. Tower  
 Elsa & W. Oren Tower  
 Mrs. Caitlin Traver  
 Ms. Liesbeth Van der Heijden  
 Mr. & Mrs. Bruce VanGuilder  
 Ms. Frances M. Walsh  
 Ms. Leslie Ward  
 Mr. & Mrs. William C. Weir, Jr.  
 Ms. Kamelia M. Wierzbicki  
 Janet & Ellen Williams/McLaughlin  
 Ms. Tracy L. Woznicki  
 Mr. & Mrs. George Wright  
 Ms. Barbara Young  
 Ms. Martha Zipf

## GIFTS IN SUPPORT OF DORSET OFFICE

### Leadership Circle \$10,000 +

Reverend & Mrs. Frederick M. Buechner

### Platinum \$5,000 - \$9,999

Mrs. Francis Hatch

### Founders \$1,000 - \$4,999

Mrs. Dorothy M. Ashton  
 Bruce Carp  
 Austin & Gillian Chinn  
 Mr. & Mrs. Peter Dixon Davis  
 United Church of Dorset & East Rupert  
 Ed Weissman & Steve Smith

### Benefactors \$500 - \$999

Anonymous  
 Diana & Michael Bickford  
 Drs. Jean & Gene Ceglowski  
 Ms. Lucille S. Day  
 Mr. & Mrs. Julian Dixon  
 Ronald Harmsen

Mr. & Mrs. David Hyde  
 Mrs. Joann Limbacher  
 Ms. Jennifer Richardson  
 Mr. & Mrs. David Sands

### Patrons \$250 - \$499

Mr. Charles Chip Ams III  
 Mr. & Mrs. David H. Brockway  
 Mr. & Mrs. Andrew Burden  
 Manchester Lions Club  
 Mr. Dean P. Phipers  
 Barbara C. Reed  
 Frederic F. Taylor  
 Elizabeth B. Thompson

### Donors \$100 - \$249

Anonymous (3)  
 Colleen Bartlett  
 Liz & Dave Berard  
 Mr. & Mrs. Bruce Bowlen  
 Mr. & Mrs. Matthew P. Cahill  
 Barbara & Donald Carse  
 Robin & Henry Chandler  
 Philip & Linda Chapman  
 Ralph Colin  
 Ms. Kathleen M. de Rham  
 Mr. & Mrs. David DeFelice  
 Claudia & Jeremy Dole  
 Ms. Margaret Donovan & Mr. John Conte  
 Jane & Al Eckhardt  
 Mr. & Mrs. Paul Ferenc  
 Connie & Robert Ferguson  
 Mr. & Mrs. Richard Freeman  
 Mr. & Mrs. A. Corwin Frost  
 Lenny & Elizabeth Gibson  
 Mr. & Mrs. A.W. Gilbert  
 A. Jones  
 Louise Jones  
 Mr. & Mrs. Paul Kelly  
 Mr. & Mrs. Thomas B. Ketchum  
 Ms. Mildred C. Larson  
 Mr. & Mrs. Eldredge Leeming  
 Alan & Terry Lindsey  
 Mike & Heidi Lynn  
 Ms. Edith Mach  
 Rocco Maggiotto & Kathleen Fisher  
 Mr. John Malcolm

Ms. Mary Rita Manley  
 Sloan & Margie McBurney  
 Barbara & Ed McGinley  
 Mr. William McKenzie  
 Mr. & Mrs. Robert S. Menson  
 Merck Partnership for Giving  
 Keith Mithoefer  
 Cynthia & Donald Murphy  
 Ms. Jean Pierson  
 Tuck & Susan Rawls  
 Jed Rubin  
 Cynthia S. Elliott  
 Ruth Stewart  
 Telescope Casual Furniture  
 Mr. Stanley Zavistaski

### Friends \$50 - \$99

Anonymous  
 Mr. & Mrs. J. Reeve Cantus  
 Coghlan of East Dorset  
 Ms. Carol Cooper  
 Ms. Jean J. Debrot  
 Don & Pat Dorr  
 Dydo & Company Inc.  
 Walt & Dana Gilbert  
 Webber & Kelly Hudson  
 Mr. & Mrs. William Leach, Jr.  
 Mrs. Iva C. Liebig  
 Mr. & Mrs. Andrew Longacre, Jr.  
 Cindy Loudenslager  
 Dr. & Mrs. Abraham J. Madkour  
 Ms. Dolores K. Mahlmann  
 Ms. Helen M. Maikisch  
 Mr. & Mrs. Joseph McVicker  
 Ms. Esther Parks  
 John & Marian Pelton  
 Ms. Lorraine L. Searl  
 Roman & Claire Stienss  
 Ms. Eileen Stouter  
 The Catholic Daughters  
 Mr. & Mrs. Bo Thorn  
 Mr. & Mrs. Nathaniel Tyler III  
 Mr. & Mrs. Edward P. Vallerie  
 Ms. Nancy E. White

# ANNUAL FUND

---

## GIFTS IN SUPPORT OF BENNINGTON OFFICE

### Founders \$1,000 - \$4,999

---

Bennington Golf Open  
Bowling for Bennington Hospice  
Southwestern Vermont Medical Center  
The Pharmacy, Inc.

### Benefactors \$500 - \$999

---

Abacus Automation, Inc.  
CoCard Anderson  
Mr. Dante DiBattista  
Heritage Family Federal Credit Union  
Bryan & Cathy Johnson  
Ms. Jeanna Johnson  
Mt. Anthony Country Club  
Paraco Gas  
Rifenburg Construction, Inc.  
Ryan Smith & Carbine, Ltd.  
Shea Family Funeral Homes  
The Bank of Bennington  
Tuttle Law Print, Inc.

### Patrons \$250 - \$499

---

Mr. & Mrs. John M. Ahearn  
Doxsee Roofing Company, LLC  
Dwyers State Line Beer & Wine, Inc.  
Robert & Cora May Howe  
Midas  
Mount Anthony Cremation Services  
NSK  
Society of St. Stanislaw Inc.  
Dr. Archie Budnikas & Kathy Thompson  
Tri State Area FCU  
Trustco Bank

### Donors \$100 - \$249

---

Anonymous  
Chris and Bill Bannerman  
Barr Sternberg Moss Silver & Munson, P.C.  
Mr. & Mrs. Paul D. Brundage

Mr. & Mrs. James P. Carrolan  
Lila B. Cestone  
Mr. Ronald J. Cioffi  
Congregation Beth El Board  
Mr. & Mrs. David Dayton  
Mrs. Louise Dell  
Fairway Ridge Owners Association  
Ms. Doreen M. Forney  
C P Gully  
Havoline Xpress Lube  
Hayden Plumbing & Heating, Inc.  
K&E Plastics, Inc.  
Mr. & Mrs. Charles Keever  
Patricia Ketcham  
Kevin's Sports Pub and Restaurant  
Eugene & Nancy Mariani  
Michael & Dawn McCormack  
Attorney Jason P. Morrissey  
Ms. Mary Muckle  
Mr. & Mrs. Nickless  
Mr. David Novoseller  
Doris Pratt  
Dr. & Mrs. Rhode  
Kenneth C. Roberts, Jr.  
Dom & Pat Serino  
Mr. & Mrs. Joel Tibbetts  
Ms. Carol Tifft  
TLC, LLC  
Wassick Tire Service

### Friends \$50 - \$99

---

Anonymous (5)  
Ms. Susan Armstrong  
Mr. & Mrs. Douglas Bradshaw  
William Bratcher  
Mr. & Mrs. Ben Brumaghim  
Mr. & Mrs. Mark W. Burton  
Ms. Pegi Chunko  
Rabbi Howard Cohen  
Ron & Judy Cohen  
Mr. & Mrs. James H. Colvin  
Ms. Marie Davies  
Mr. John Debell  
Janet Fabricius  
Hannaford Supermarket  
Ms. Janet Hollner  
Ms. Lois Kennensohn  
Mr. Edwin Lawrence  
Mr. James H. Marsden

Mr. Vincent Martinek, Jr.  
Mr. & Mrs. David Mello  
Ms. Jane E. Sobel  
Ms. Shirley J. Stratton  
Mr. Terrence Tuffy

## GIFTS IN SUPPORT OF KIDS ON THE MOVE & PEDIATRIC PROGRAMS

As a not-for-profit program, we rely on friends like you to provide hope and healing to children and families entrusted into our care. Your partnership with us provides money to develop programs. Your support helps us continually improve upon the quality care we provide. Your investment supports children who need high-tech care in the comfort and familiarity of home. We are profoundly grateful to the following donors who have generously supported our programs.

### Leadership Circle \$10,000 +

---

Dancing with the Rutland Stars

### Platinum \$5,000 - \$9,999

---

Rutland Health Foundation Annual Golf Invitational

### Founders \$1,000 - \$4,999

---

Abatiello Design Center  
Asplundh Tree Expert LLC  
Awesome Graphics, Inc.  
Carris Reels, Inc.  
CED  
Coldwell Banker Watson Realty  
Jane & Steve Costello  
Mr. & Mrs. Edward Gartner  
Green Mountain Power  
Heritage Family Federal Credit Union  
Jack & Betsey Jesser

Kinney Pike Insurance, Inc.  
MKF Properties LLC  
Rutland Regional Medical Center  
Same Sun of Vermont, Inc.  
Table 24 Inc.  
TD Bank  
Vermont Sports Medicine Center 5K

### Benefactors \$500 - \$999

Best Western Inn & Suites  
Carpet Warehouse  
College of St. Joseph  
Facey Goss & McPhee P.C.  
Global Resource Options, Inc.  
Gus' Tobacco Shop Inc.  
Mr. Gregory Markowski  
Marsan & Sons Enterprises, LLC  
O'Brien Shortle Reynolds & Sabotka, PC  
Stewart's Shops  
SymQuest Group, Inc.

### Patrons \$250 - \$499

Community Health Centers of the  
Rutland Region  
First Light Technologies, Inc.  
Mr. Christopher Keyser  
Mr. & Mrs. Joseph Kraus  
New England Woodcraft, Inc.  
Vermont Orthopaedic Clinic

### Donors \$100 - \$249

Audiology Associates, Inc.  
Ms. Lee Ann Cenate  
Foley Services, Inc.  
Dick & Winkie Hamilton

Jennifer & Brad Hart  
Dr. Katharine Hession  
& Dr. Robert Hession  
Hubbardton Forge Corporation  
LaValley Building Supply  
Mr. John Malcolm  
Glenn & Betsy Morgan  
Mr. Michael A. Poalino CPA PC  
Mr. & Mrs. Bernard W. Poremski, Jr.  
Rutland Pharmacy  
Ryan Smith & Carbine, Ltd.

### Friends \$50 - \$99

Mr. & Mrs. Robert Bigelow  
Ms. Patricia Macie  
Mr. Mike Minard  
Mountain Times

## GIFTS IN SUPPORT OF MANCHESTER OFFICE

*As of July 1, 2017*

### Founders \$1,000 - \$4,999

Alcyon Foundation  
Foundation for the Preservation &  
Protection of Green Mountain Boys  
History  
Ms. Phyllis Herrick  
Shea Family Funeral Homes

### Benefactors \$500 - \$999

Ms. Jane Childs  
Ms. Joan G. Fee

### Patrons \$250 - \$499

Mr. & Mrs. William J. Drunsic  
Marion C. Mueller  
Andrew & Jennifer Shaw  
Mr. Steven Sinding & Ms. Monica Knorr  
Mrs. Gaynel S. Thimm

### Donors \$100 - \$249

Anonymous  
Mr. & Mrs. Charles A. Brewster  
Ms. Gail Busl & Family  
Ms. Susan N. Dorgeloh  
Pam Engel  
Howard A. Halligan  
Jim & Pat Lee  
Ms. Dolores K. Mahlmann  
Eric & Jane Nathan  
Orvis  
r.k. Miles, Inc.  
Bob & Jo-Ann Somers  
Ms. Gladys A. Villalobos

### Friends \$50 - \$99

Mr. & Mrs. Donald Brodie  
Mr. & Mrs. Glenn R. Cestaro  
Joe & MaryFran Charbonneau  
Ms. Paula R. Curran  
Patricia & James Foley  
Ms. Patricia G. Lovell  
Dr. & Mrs. Abraham J. Madkour  
Mr. & Mrs. Carl J. Marchegiani  
The Catholic Daughters  
Torbank Condominium Owners  
Association  
Town of Manchester

*We also wish to extend our thanks to the many other donors who made gifts under \$50. Unfortunately space limits our ability to list all of them in this report. Donations of all sizes are greatly appreciated and go right to work in our communities. We truly appreciate your support!*

*We have worked hard to ensure the accuracy of our list of supporters. If your name is misspelled or missing, please accept our sincere apologies and contact our Philanthropy Office at 802-362-1200 so we may correct our records.*

“ Be the change  
you wish to see  
in the world. ”

- GANDHI

# IN HONOR & REMEMBRANCE

## IN HONOR OF:

---

E. Lorraine Abraham  
Whitney Brooks  
Gail Coghlan  
Melissa Falk  
Gioconda Ferrarin  
Dr. Fred A. Harrington  
Dr. Allen Hutcheson  
Ana Locsin  
Dr. Anna McCloy  
Pam Myers' Birthday  
Jack O'Keefe  
John R. Pagan  
Dorothy Postl  
Karol Sowulewski  
VNAHSR Rutland Office  
Joan Watson

## IN MEMORY OF:

---

P. Scott Aborn  
Richard Anderson  
Kevin Armstrong  
Gary A. Baccei  
Raymond Bailey  
Gloria Beckley  
Michael Berard  
Phyllis Binkley  
Barbara Bizzarro  
Marion & Fred Brandt  
Kenneth F. Bushee  
Berkeley Buzzell  
W. Barrie Byrne  
Esther Carpenter  
Anna Charbonneau  
Donald Charbonneau  
MaryLou Chatfield  
Anthony Cioffi  
Michael Colburn  
Adeline Colomb  
Yvette Cook  
Samuel Cotrupi  
Barbara Cross  
Joseph Dell

Donald DeSacia  
Andrea Diehl  
Harry W. Doaner, Jr.  
Marvin C. Douglas  
Ethel Drew  
Martha Dwyer  
Leonard Erickson  
Patricia A. Faivre  
Ruth V. Farnsworth  
Brian C. Festa  
Robert, Martha & Chris Fink  
James Flynn  
William Foley  
George Foster  
Thomas F. Fuller  
Warren Fuller  
Warren Furman  
Winfield Gates, Sr.  
Robert Gibney  
Nancy Gray  
Norman Greenwood  
George Griffin, Sr.  
Richard Hains  
Ronald Hall  
Ronald Hance  
Barbara Heaton  
Elton Hendee  
Mabel B. Herrick  
Lois & Kenneth Hill  
Gladys M. Hoard  
Mary Holden  
Margaret Hoyt  
Penni Hunter  
Lance Ida  
Ryland Johnson  
Kenneth Johnston  
Kenneth Johnston  
& Ulric (Red) Johnston  
Hayden Jones  
Ola Jones  
Timothy Jones  
Marie Kascenska  
Peggy Keeler  
Josephine Keith  
Brock T. Ketcham, MD  
Adella & Dee Kilburn

The following individuals were recognized by friends and loved ones who made gifts in their honor and memory.

Beverly King  
Gary Lee  
Grant Lefevre  
Eleanore Lefrancois  
Patricia F. Lemieux  
Robert Limbacher  
Mary Long  
Thomas E. Loyzelle  
Margaret Lumsden  
Maureen Lyons  
Ruth Lyons  
Helen Maikisch  
Nicholas Mangieri  
Bruce Marchegiani  
Geraldine Mariani  
Edwin Dalzell Marion  
Katherine Marsden  
Roslie Marshall  
Claudia Mattison  
Paul Mayer  
Harry & Theresa Maynard  
Frank A. Mazza, Sr.  
Winifred McClallen  
Nancy McKenzie  
Jerry McLaren  
Betty McMahan  
Roland F. McNeil III  
Ruth L. Messer  
Frances K. Miglis  
George Miglis  
Miss Jackie  
Jack Moore  
Suzanne Moore  
David Morey  
Dezso Nemeth  
Fredrick New  
Charles J. Oczechowski  
Linda Ogert  
Charlie O'Leary  
George F. B. Owens, Jr.  
Mary Page

Dennis Payne  
 Edward Perkins  
 Alan Perry  
 John A. Peters  
 Patricia Pettit  
 Louis D. Phelps III  
 Delia Phillips  
 Mary Plank  
 Errol Pomerance  
 Jean A. Potter  
 Linda Raimer  
 Phyllis Cioffi Reed  
 Winnie Rejeski  
 Joseph P. Restino  
 Linda G. Rooker  
 Nicholas Rudenis, Sr.  
 Janet & Peter Saint Germain

Peter Saint Germain  
 Alicia Salisbury  
 Andrew T. Sauer  
 Eunice Schallehn  
 Shirley Sears  
 Ruth Seward  
 Jack Shackelford  
 Sophie & Vincent Shappy  
 Frances Silva  
 Edgar Smith  
 Mikiko Smith  
 L. Elizabeth St. Onge  
 Winnie Stack  
 Helen Stevens  
 Elsie Stone  
 Betty Jane Sullivan  
 Fred Thimm

Martin Traverse  
 Frank Trombley  
 Jill Van Buren  
 Lois Van Hoesen  
 Dorothy Voorhis  
 Joanne Waite  
 Lynne Washburn  
 Harold White  
 Edward J. Wilczynski  
 John D. Wiley, Sr.  
 Meg Wing  
 Richard F. Wood  
 Ross Worn  
 Shirley Zavistaski  
 Emil & Marion Zoufaly  
 Catherine Zsolcsak



“ No act of kindness,  
 no matter how small,  
 is ever wasted. ”

- AESOP

# A LOOK BACK AT 2017

## GOLF TOURNAMENTS

The Killington Pico Rotary Golf Tournament held in May at Green Mountain National Golf Course raised more than \$6,000 in support of VNAHSR's Hospice services.

The 3rd Annual Naylor & Breen Open held in August raised more than \$31,000 for the Hospice program. This now yearly event takes place at Neshobe Golf Course in Brandon.

The 24th Annual Rutland Health Foundation Golf Invitational was held in September at Rutland Country Club. This event raised more than \$19,000 in support of VNAHSR's Kids on the Move and Pediatric High-Tech programs as well as the Health & Healing Patient Support Fund at Rutland Regional Medical Center.



## VNA EXPANDS SERVICES

In a continued focus on high quality patient care, the VNA & Hospice of the Southwest Region expanded its reach into the community by merging with Manchester Health Services in July of 2017.

"For more than 50 years, Manchester Health Services has shared our commitment to ensure that home health and hospice care remains a vital part of the healthcare continuum in Vermont," said Ron Cioffi, CEO. In the past ten years, the agency has merged with other non-profit agencies including Dorset Nursing Association and the VNA & Hospice of Southwestern Vermont in Bennington.

"While we are extremely proud of our growth," added Cioffi, "We are at the heart of the matter, a legacy of non-profit VNAs that have been advocating and championing the health and well-being of individuals in our local communities for decades."





# A LOOK BACK AT 2017

## ROAD RACES

In May, the 24th Annual VSMC 5K raised more than \$6,500 for VNAHSR's Kids on the Move and Pediatric High Tech programs as well as Vermont Adaptive Ski & Sport.

The Martin Devlin Memorial Fun Run held in July in Poultney raised more than \$2,500 for the Hospice program. This event is held in memory of Martin Devlin, a long-time running enthusiast.

## DANCING WITH THE RUTLAND STARS

Dancing with the Rutland Stars, Season 6, was a sold-out event that raised nearly \$36,000 for VNAHSR's Kids on the Move and Pediatric High-Tech programs. This event is held annually in October at the beautiful Paramount Theatre in downtown Rutland.

## BELLA NOTTE

Bella Notte, A Beautiful Night for Giving, was held once again at the Southside Steakhouse in September. This fundraiser for the Hospice program raised more than \$69,000.





## EXECUTIVE TEAM

**Ronald J. Cioffi, RN**  
*Executive Director*



**Sara C. King**  
*Chief Operating Officer,  
Chief Financial Officer*



**Nicole Moran, MSN, RN**  
*Director of Hospice and  
Palliative Care*



**Catherine Schneider,  
MSN, RN**  
*Director of Home Care*



**Harry Snyder**  
*Human Resources  
Director*

## BOARD OF DIRECTORS

**Carrie Allen**  
*Board President*

**Dan DiBattista**  
*1st Vice President*

**Bill Bannerman**  
*2nd Vice President*

**Sue LaPorte**  
*Secretary*

**Tom Dowling**  
*Treasurer*

Dr. Brad Berryhill  
Ronald Cioffi  
Jim Comar  
Merrick Counsel  
Margaret Donovan  
Peter Fagan  
Marsha Hance  
Dick Hittle  
Thomas Huebner\*  
Bryan Johnson  
Richard Lovett, MD  
Carol Conroy\*\*  
Eric J. Marsh, MD  
Ben Nooney  
David Sands

\* Representative from Rutland Regional Medical Center

\*\* Representative from Southwestern Vermont Health Services

The 2017 Report to the Community is published  
by the Office of Philanthropy of the  
VNA & Hospice of the Southwest Region  
7 Albert Cree Drive, Rutland, Vermont 05701  
802-775-0568 | [vermontvisitingnurses.org](http://vermontvisitingnurses.org)

**VNA & HOSPICE**  
of the Southwest Region  
*Serving Bennington and Rutland Counties*

7 ALBERT CREE DRIVE | RUTLAND, VT 05701