



# 2016

## *Annual Report*

### TO THE COMMUNITY

70th ANNIVERSARY



**VNA & HOSPICE**  
of the Southwest Region  
Serving Bennington and Rutland Counties





**“ Never believe that a few caring people can't change the world. For, indeed, that's all who ever have. ”**

**- Margaret Mead,  
Anthropologist**

# Celebrating the Past...

## LOOKING AHEAD TO THE FUTURE

Dear Friends,

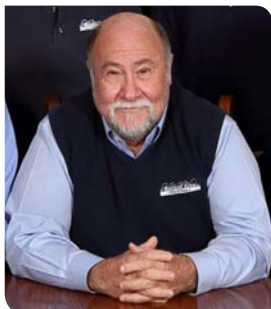
In 1946, a small group of engaged community members gathered to create an organization that would provide skilled nursing in the home with a mission to promote health and independence. From these humble beginnings to the strong, vibrant agency of today, the Visiting Nurse Association & Hospice of the Southwest Region continues to remain focused on our mission of providing compassionate, nationally recognized home health care, hospice care, and community wellness to thousands of individuals throughout Rutland and Bennington Counties.

Last year was a time of reflection and big dreams. It was a time to look back and honor our past. It was a time to celebrate being named to the Top 100 of the 2016 HomeCare Elite, a compilation of the top-performing home health agencies in the United States and the only performance recognition of its kind in the home health profession.

Above all, it was a time to look ahead to the exciting possibilities for home health care and hospice care. As the American health care system evolves to reward cost containment, outcomes, and efficiencies, all while managing a dramatic increase in the older adult population—we stand ready, as we have for more than 70 years, to redefine how health care is delivered at home.

We are energized by the opportunities to take a leading role in providing high-quality, cost-effective care. We continue to move forward with initiatives designed to keep patients healthy and independent at home, reducing avoidable hospitalizations and improving their quality of life. We continue to design new models of care that provide patients more seamless transitions along the continuum of care and help address patients struggling with chronic health conditions or behavioral issues.

We are proud of our 70 years of mission-focused care and remain fiercely loyal to that mission and the communities we serve. With a renewed spirit of innovation, we look ahead to the future and are grateful for the many that join us in our journey. Together with our staff, Board of Directors, friends, donors and volunteers, we can achieve great things, we can seize the opportunities ahead and position the Visiting Nurse Association & Hospice of the Southwest Region as a leader and innovator in home health and hospice care.



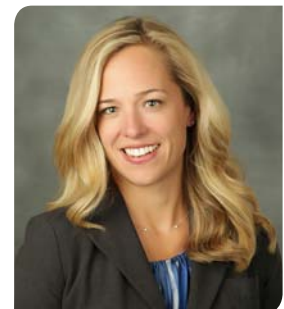
Ronald J. Cioffi,  
Executive Director

A handwritten signature in black ink that reads "Ronald J. Cioffi".

and

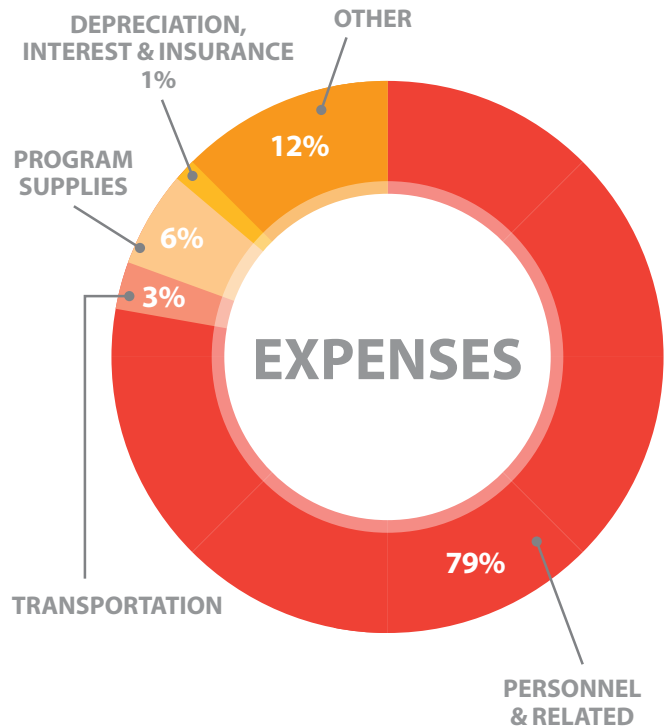
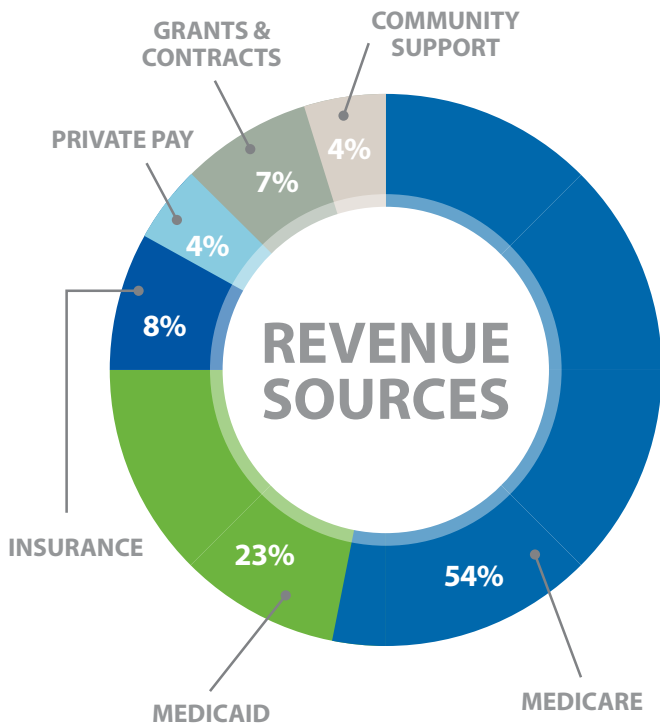
Carrie Allen,  
Board President

A handwritten signature in black ink that reads "Carrie Allen".



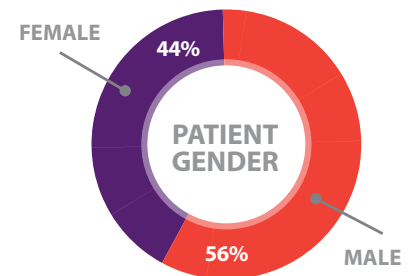
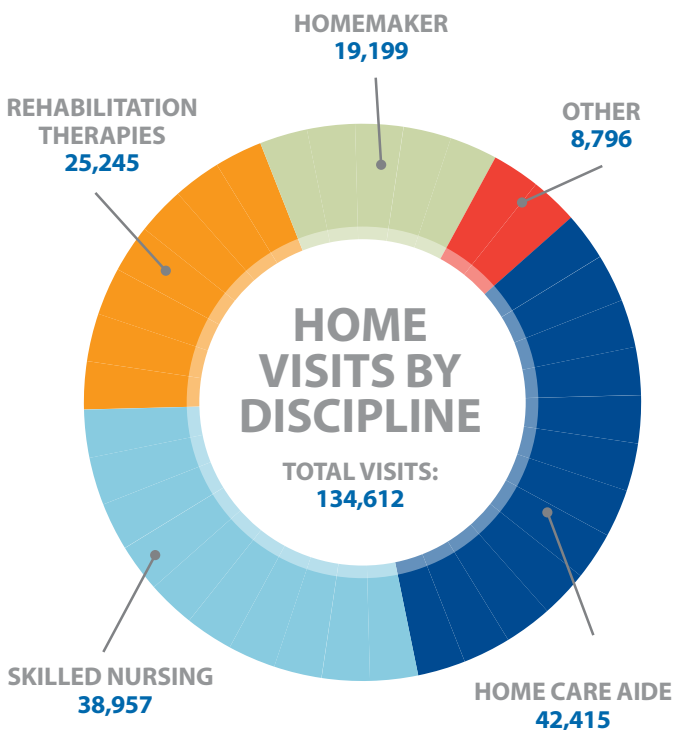


# 2016 Financials



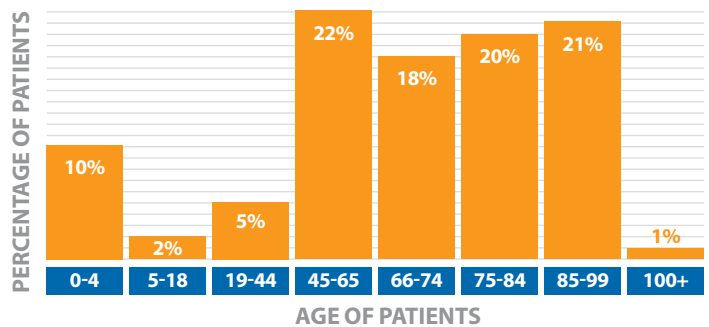
## TOP 5 HOME CARE DIAGNOSES

1. JOINT REPLACEMENT AFTERCARE 16.6%
2. CHRONIC OBSTRUCTIVE PULMONARY DISEASE WITH EXACERBATION 4.5%
3. SURGICAL AFTERCARE FOLLOWING SURGERY ON THE CIRCULATORY SYSTEM 4.4%
4. MUSCLE WEAKNESS 3.4%
5. OTHER ABNORMALITIES OF GAIT AND MOBILITY 3.2%



## AGE OF PATIENTS

TOTAL PATIENTS SERVED: 4,407



# Annual FUND

WE GRATEFULLY ACKNOWLEDGE THE GENEROUS DONATIONS that help us provide charitable care services to our community. These gifts provide hope and healing to the homebound ill and disabled and help support specific capital needs and special projects. As a not-for-profit agency, we are honored to merit your support.

## GIFTS IN SUPPORT OF RUTLAND AREA VNA & HOSPICE

### LEADERSHIP CIRCLE

#### \$10,000 +

Bella Notte  
Robert J. Greene Irrevocable Trust  
Killington Pico Rotary Golf  
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Naylor & Breen Golf Open  
United Way of Rutland County  
Estate of Rosabel A. Wang

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Ms. Martha C. Alexander  
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& Mr. Eugene Brisbane  
Mrs. Marsha Hance  
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Mr. Raymond Netherwood  
Newman's Own Inc.

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Technology Group  
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\$50 - \$99

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Ms. Lara Jones  
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## GIFTS IN SUPPORT OF DORSET AREA VNA & HOSPICE

### LEADERSHIP CIRCLE

**\$10,000 +**

Reverend & Mrs. Frederick M. Buechner

### PLATINUM

**\$5,000 - \$9,999**

Mrs. Francis Hatch

### FOUNDERS

**\$1,000 - \$4,999**

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# Annual FUND

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Mr. & Mrs. Jesse Torregrossa  
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## GIFTS IN SUPPORT OF BENNINGTON AREA VNA & HOSPICE

### FOUNDERS \$1,000 - \$4,999

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### BENEFACTORS \$500 - \$999

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## GIFTS IN SUPPORT OF KIDS ON THE MOVE & PEDIATRIC PROGRAMS

*As a not-for-profit program, we rely on friends like you to provide hope and healing to children and families entrusted into our care. Your partnership with us provides money to develop programs. Your support helps us continually improve upon the quality care we provide. Your investment supports children who need high-tech care in the comfort and familiarity of home. We are profoundly grateful to the following donors who have generously supported our programs.*

## LEADERSHIP CIRCLE \$10,000 +

Dancing with the Rutland Stars  
Rutland Health Foundation Annual Golf Invitational

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“ **The simple act of caring is heroic.** ”  
- Edward Albert

*We also wish to extend our thanks to the many other donors who made gifts under \$50 to Bennington Area VNA & Hospice, Dorset Area VNA & Hospice and/or Rutland Area VNA & Hospice. Unfortunately space limits our ability to list all of them in this report. Donations of all sizes are greatly appreciated and go right to work in our communities. We truly appreciate your support!*

*We have worked hard to ensure the accuracy of our list of supporters. If your name is misspelled or missing, please accept our sincere apologies and contact our Philanthropy Office at 802-362-1200 so we may correct our records.*

“ **With the help of charitable gifts, our nurses, therapists and staff put their hearts and hands to work each day providing patients and their families the best possible home care, hospice care and community-based health care.** ”

# In Honor & Remembrance

The following individuals were honored by friends and loved ones who made gifts to the Bennington Area Visiting Nurse Association & Hospice, Dorset Area Visiting Nurse Association & Hospice, Rutland Area Visiting Nurse Association & Hospice and Kids on the Move & Pediatric Programs during 2016.

## IN HONOR OF:

Barbara Abatiell  
Bertha Abbotts  
E. Lorraine Abraham  
All RAVNAH Employees  
Ann Belli  
Whitney Brooks  
Gordon Brown  
Barbara Bucklin  
Rhea Cayia  
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Anne & Sydney Stokes  
Norma Taft  
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## IN SPECIAL RECOGNITION OF:

Thomas Hartigan & Dancing with the  
Rutland Stars  
Eliza Wilcox

## IN MEMORY OF:

A. Russell Allan  
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# In Remembrance

Ruth L. Messer  
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Hadwin Young  
Catherine Zsolcsak

“ ***If there ever comes  
a day when we can't  
be together keep me  
in your heart, I'll stay  
there forever.*** ”

- Winnie the Pooh





# A Look Back at 2016



## Bowling for BAVNAH

A good time was had by all who attended the first annual Bowling for Bennington Area VNA & Hospice fundraiser. This event raised more than \$1,100 for Hospice services.

## Dancing with the Rutland Stars

Dancing with the Rutland Stars, Season 6, was a sold-out event that raised nearly \$36,000 for RAVNAH's Kids on the Move and Pediatric High-Tech programs. This event is held annually in October at the beautiful Paramount Theatre in downtown Rutland.



## Road Races

In May, the 24th Annual VSMC 5K raised more than \$6,500 for RAVNAH's Kids on the Move and Pediatric High Tech programs as well as Vermont Adaptive Ski & Sport.

The Martin Devlin Memorial Fun Run held in July in Poultney raised more than \$2,500 for the Hospice program. This event is held in memory of Martin Devlin, a long-time running enthusiast.





# A Look Back at 2016



## Golf Tournaments

The Killington Pico Rotary Golf Tournament held in May at Green Mountain National Golf Course raised more than \$11,000 in support of RAVNAH's Hospice services.

The 2nd Annual Naylor & Breen Open held in August raised more than \$28,000 for RAVNAH's Hospice program. This now yearly event takes place at Neshobe Golf Course in Brandon.

The 23rd Annual Rutland Health Foundation Golf Invitational was held in September at Rutland Country Club. This event raised more than \$22,000 in support of RAVNAH's Kids on the Move and Pediatric High-Tech programs as well as the Health & Healing Patient Support Fund at Rutland Regional Medical Center.



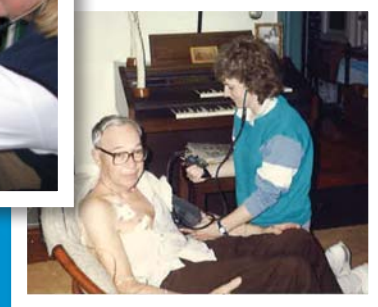
## Bella Notte

Bella Notte, A Beautiful Night for Giving, was held at the Southside Steakhouse in September. This fundraiser for the Hospice program raised more than \$57,000.





# 70th ANNIVERSARY





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The 2016 Report to the Community is published  
by the Office of Philanthropy of the  
VNA & Hospice of the Southwest Region  
7 Albert Cree Drive Rutland, Vermont 05701  
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